

Unusual Decíduous Species

When your clients ask,

"What's new and exciting ?" ... what would you say?

Check out these profit-makers.





### Cornus Variegated Stellar Pink<sup>™</sup> <sup>™</sup> <sup>™</sup>

Who needs another variegated dogwood? Most agree there are simply too many, but this selection is distinctively different, a keeper.

- Strong growth, typical of the Rutgers hybrids
- Stable variegation: you don't have to prune out green branches.
- Attracts buyers buds up strongly as a young plant in a container
- Early summer flowers last a long time two weeks or longer.
- Soft pink and claret red fall foliage better than Stellar Pink®
- Excellent specimen tree; disease resistant
- Fully hardy in Zone 5, adapted to full sun in cooler parts of its range. In the South, it performs best with partial afternoon shade.

Bareroot transplants are well suited to bump into a #2 pot for sale in spring of '14. For next fall and spring, choose a #3 or #5.

Zones 5-8

1 yr. transplants with strong 2 yr.root systems - vigorous re-growth1-2 ft. tall\$12.852-3 ft. tall\$15.05



## Magnolia 'Judy Zuk'

Rich blooms of yellow and pink, almost orange. Intermediate in color between 'Yellow Bird' and 'Sunsation' ... all traffic stoppers. Blooms in early April and grows to a modest size -10 ft. wide x 30 feet tall after 10 years.

The transplants shown here work well to pot up in #5-7 containers with a loose mix. Top-dress fertilizer **after they leaf out** to avoid burning new roots because some brands of incorporated slow-release N-P-K can burn roots early in the season. Available #1 pots are better to shift into a #3. Expect quick spring re-growth on these vigorous plants.

This is one amazing hybrid. After 'Daybreak' it's Mark's favorite magnolia, and we grow more than 30 kinds.

Zones 5-9

Heavy field transplants for a #5 or #7 pot 3-4' \$16.55 4-5' \$18.75

### *Wisteria macrostachya* 'Blue Moon'

Extremely hardy, but Kentucky Wisteria is also well-adapted in the Deep South. Astonishing abundance of its lilac-purple flowers make this a "*Wow*" plant to brighten up a fence, pergola, or gazebo. Re-blooms all summer, and unlike Asian species, this is a native, so don't worry about it becoming invasive.

Landscape vines are easy to overlook because they're not an instant item: they take a several years to exhibit their charms. But nearly everyone has a fence that can use a substantial "dressing up". For this variety, choose a strong fence; the weight of blooms alone will be significant. Plant in a sunny spot with deep, rich soil for best performance.



Large Plug - fully rooted, best for a #2 pot \$4.45



# Opportunity item ... Albizia julibrissin 'Summer Chocolate'

Remember the Brothers Grimm fairy tale of the frog turning into a prince? Well, if the seedling Silk Tree was the mundane frog, 'Summer Chocolate' is certainly the prince. If its graceful foliage, simple demands for a bit of water and not much more, and its rich purple foliage are not enough to get your commitment, the dainty matching pink tinted flowers and its fast growth in your pots will surely convince you. Exceptionally heat tolerant, it puts up with high humidity of the SE and the intense sun of SoCal.

Buy some and expect the cash register to be busy if you put these out front, where buyers will not let them last long.

Zones 6-10

New, lower price -\$12

## Opportunity item ...

#### Fagus sylvatica

We have an amazing crop of European Beech seedlings. As rootstocks, many size options are available - both bareroot and potted liners to fit your new pot and seasonal needs.

An exceptional value at \$1.75 each are our LP <sup>1</sup>/<sub>4</sub>" caliper liners. Graftable once they get new white roots on them after re-potting, collect dormant scions now, stuff them on bottom heat, and graft a few weeks later. Be proud of all your new varieties when they emerge in spring.

We also have transplants in 1-2' and 2-3' sizes, branched low to the ground for use as inexpensive hedging - used more and more in the Northeast and mid-Atlantic states, popular in Europe for centuries.







Large Plug 1/4" caliper @ \$1.75



Low branched transplants 1-2' @ \$3.75 2-3' @ \$4.80

### Opportunity item ...

#### Cornus kousa var. chinensis

This is a variety as popular today as it has been for the past two generations - always appealing with abundant, long-lasting flowers. Disease resistant and easy to care for, Chinese Dogwood is a plant that is of moderate size and has stood the test of time.

LP rootstocks at right have white roots coming out all around the plug due to our air-pruning containers with side slits. It seems difficult to find a strong selection of dogwoods consistently available...whether wholesale, or in the GC. So if you need stock plants and advice about their various traits, we're your one-stop source for both rootstocks and new, award-winning varieties .

Larger sizes include multi-stemmed transplants for potting into a #7. Every retail buyer knows what a dogwood is, so these make a quick-turnover promo item you really don't need to push hard to sell.

**Exceptional** crop Large Plug 3/16" caliper \$1.75 Multi-stem, branched transplants 3-4' @ \$5.60

4-5' @ \$6.70

## Opportunity plant ...



#### Sassafras albidum

Iconic native from the Eastern US. Easy-to-grow, of modest size in most landscapes, and not picky as to soil or moisture. Children of all ages delight in the 4 kinds of leaf shapes, from entire, to left and right-handed mitten, to tri-lobed. Brilliant with its orange, yellow and red autumn color, this is a tough, pest-free landscape tree that offers year-long appeal.

Everyone seems to know Sassafras, but liner rarity in the wholesale trade means that few pots ever make it onto a wholesaler's truck or into a garden center. Wild-collected plants have insufficient roots to sustain them through the distribution process, so a majority of them don't survive. Our nursery-grown liners were propagated in artificial mix in baskets and plugs above ground. Beautiful, fibrous root systems for your ease of care. Pretty amazing, huh??

It is difficult to germinate seeds in quantity, so we're most proud to offer this wonderful crop...our best ever.